



Here's How to Get S&OP Help

You can have access to the knowledge and experience from my 41 S&OP implementations in a wide variety of industries. I'm willing to donate the first day if you will cover my travel costs and provide the attention of your key players. Here's how it works:



- Step 1** You determine that some outside experienced perspective may help start, accelerate, or revitalize your S&OP process.
- Step 2** You contact me to discuss the current state of your S&OP process, needs, and key players.
- Step 3** Together we determine a date when we are all available (including the key players) for working on S&OP at your company.
- Step 4** Together we fashion an agenda that addresses your needs and provides me an opportunity to share my vision of S&OP. The agenda typically looks like this:
- | | |
|-------------|--|
| 9:00 – Noon | Selected members of your team review your company and S&OP process with me. |
| 1:30 – 3:30 | The S&OP team meets with me to learn about my vision of S&OP and to collaboratively discuss your needs and issues. |
- Step 5** You may want to provide me with some background information prior to the visit. I will always sign a confidentiality agreement if required.
- Step 6** I show up at your place on the agreed upon day, and we do the agenda. If there is some further interest in the education, training, methodology, formats, templates, and/or techniques that we provide, I will prepare a services proposal and deliver it on a follow-up date. **It's that simple.**

John E. Boyer, Jr., President
J. E. Boyer Company, Inc.
3347 North 900 East
North Ogden, UT 84414

Cell Phone: (801) 721-5284
Fax: (801) 737-0799
e-mail: jeb@jeboyer.com
www.jeboyer.com